Rupesh Kumar Pandey

Product Manager | CSPO | ED-Tech, SaaS & FinTech | Mumbai

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Professional Summary

Results-driven Product Manager with four years of experience leading cross-functional teams to deliver cloud-native, data-intensive SaaS products. Proven track record of shipping features that increased user engagement by 30%, cut infrastructure costs by 40%, and scaled CRM workflows to over 10,000 active loan accounts. Adept at Agile/Scrum, analytics-led roadmapping, and managing the end-to-end product lifecycle for EdTech and FinTech platforms.

Core Competencies

Product & Growth	Data & Analytics	Cloud & DevOps	Leadership & Execution
Product Strategy & Road mapping	Funnel & Cohort Analysis[8]	AWS (Lambda, RDS, CloudFormation)	Stakeholder Management
User Research & JTBD	Mixpanel, GA4, Superset	CI/CD, SRE Practices	Cross-Functional Alignment
Go-to-Market & Pricing	A/B Testing & KPI Tracking	Python, Node.js, Angular	Agile/Scrum Delivery

Technical Toolbox

- **Analytics & PM Tools:** Mixpanel, Google Analytics, PostHog, Jira, Whimsical, NewRelic, Aha!
- **Cloud & DevOps:** AWS, Lambda, RDS, SQS, CI/CD, Infrastructure as Code (IaC), SRE
- **Languages & Frameworks:** Python, Node.js, Angular, Ionic
- **Databases:** MongoDB, MySQL, Memcached

Professional Experience

Product Manager | Regenesys Business School, Mumbai
(Nov 2024 – Present)

- Launched a Loan & Collections platform that migrated 100% of manual Excel workflows to a CRM, boosting processing speed 3x and enabling real-time credit decisions.
- Scaled a payments gateway and automated billing system for a 600-member sales team, reducing manual work by 90% while maintaining 99.9% uptime.
- Delivered an AI-powered document summarization and e-signature feature, trimming the enrollment turnaround time from 48 hours to just 6 hours.

- Integrated Apache Superset dashboards, cutting executive reporting time from 4 hours to 15 minutes.

Associate Product Manager | I.T.VEDANT Education, Mumbai
(Apr 2022 – Sep 2024)
- Drove product enhancements that raised user engagement by 30% and conversion rates by 20% in the first quarter through data-backed improvements.
- Cut software release cycles by 50% and lowered post-release issues by 30% by spearheading the adoption of CI/CD automation.
- Optimized AWS infrastructure spend by 40% through compute right-sizing and spot instances, reallocating the saved budget to growth experiments.
- Built a custom internal ticketing tool with advanced caching that slashed user support response latency by 10x.

Associate Software Developer | I.T.VEDANT Education, Mumbai
(Jun 2021 – Apr 2022)
- Developed an Angular and Python-based learning application and ERP used by over 15,000 students, implementing heat-map analytics to prioritize UX improvements.
- Designed a 100% serverless AWS architecture, achieving 45% faster scalability during high-traffic periods.

Technical Consultant | WhiteHat Jr, Mumbai
(Jul 2020 – Dec 2020)

- Delivered technical training workshops that improved the average instructor Net Promoter Score (NPS) from 60 to 78 within three months.

Education & Certifications

- **Master of Science, Information Technology |** University of Mumbai, 2020
- **Bachelor of Science, Information Technology |** University of Mumbai, 2018
- **Certified Scrum Product Owner (CSPO) |** Scrum Alliance, 2023

Awards

- Tech Brainiac Award (2023)
- Emerging Leader Award (2023)
- Tech Expert Award (2022)